



Teeny Tiny Resources Consultant Pack

*Thank you for your interest in
becoming a Teeny Tiny Consultant.*

Our vision is to develop all children's life long love of learning by providing quality educational resources.

We all want the very best for our children and we have hand picked excellent resources to support their development.

As a Teeny Tiny Consultant you will love sharing these great products.



www.teenytiny.co.nz
e: wendy@teenytiny.co.nz m: 021-741 309

ABOUT US

Teeny Tiny Resources is based in Auckland, New Zealand.

We believe the success in selling our resources is knowing that our products have been carefully selected for their educational benefits.

No qualification is needed, just a love of the products, a passion for learning and a willingness to share this love.

Typically our Consultants demonstrate the products during a Book Look which is a presentation or display of the products. This can be during a coffee group, morning or afternoon tea, a workplace display, a fundraiser at your local preschool or play-group.

Experience shows the most effective sessions are in the evening. This is when parents, grandparents, teachers and interested customers are most focussed and can give their undivided attention to your presentation and the products.

There are No minimum sales required.

WHY JOIN?

As a New Consultant you will begin generating income from the start. 15% commission on retail sales. Once you achieve \$5,000 in sales your rebate increases to 20%.

- How much you earn in your business is up to you, the more active you are, the more you will earn.
- In addition to this you have access to any unused Gift Allowance not used by your Host.
- A great balance between work and family life. It is a great way to earn an income and still "be there" for your family.
- You are free to choose the hours you work, the holidays you take, you make the rules.
- You will build a substantial library for your own family with many free and heavily discounted products. Our products cater to children from birth to 8 years of age.
- Becoming a Consultant creates a great opportunity to connect with adults and have some "me" time.
- Stationery and Sales Aids are passed onto Consultants at cost price.

STARTER PACK

The Starter Pack is comprised of the most popular products in our catalogue.

1 x Peekaboo Title	1 x DK First Reference Title
1 x First 100 Title	1 x Smart Game
1 x Magic Ball	1 x Create a Scene Puzzle
1 x Board Book	1 x Pattern and Stack
2 x Paperbacks	10 x Catalogues
1 x Chapter Book	1 x Lady Bird Classic
1 x Uno's Garden	

Experience shows that you sell the products you demonstrate.

Valued at \$350
Only \$225

RETURNS POLICY

In the unlikely event that a customer wishes to return a product please be aware of the returns policy below:

If for any reason you are not happy with our products, return them to us within 14 days of purchase and we will arrange a refund or exchange. Please note that:

- We do not refund your delivery costs.
- We will deduct the delivery charges you would have paid from your refund amount.
- We will only accept goods that are unused, in a saleable condition, and in their original undamaged/unaltered packaging.
- We will only accept goods returned with prior notification.
- We recommend that you send your parcel recorded delivery, as we cannot accept responsibility for goods that are damaged or lost in transit.
- Refunds for items bought as gifts can only be given to the person who purchased the gift.
- In the unlikely event that you receive a faulty or defective product, please email us as soon as you can, so we can meet our obligations under the Consumer Guarantees Act and take care of it promptly for you.

HOW TO JOIN?

1. Complete the Application Form
2. Select items for your Starter Pack
3. Return your application form and starter pack selections to:
**32 Girrahween Drive, Totara Vale,
Auckland 0629**
4. Welcome

If you have any further questions please feel free to contact Wendy Perera.

Email: wendy@teenytiny.co.nz

Phone: 021-741 309



AUTHORITY TO USE CUSTOMERS CREDIT CARDS

To offer the credit card facility to your customers you must first agree to these conditions.

Please read the section below, acknowledging that you have read the Terms and Conditions of Use of the Customer Credit Card Facility printed as follows:

- All Consultants are to use the Customer Order Form to facilitate the use of a customers credit card to pay for their purchase.
- The details to be obtained are
 - Customers credit card number and expiry date
 - Credit Card Type Visa/MasterCard
 - The amount in \$NZD to be charged to the credit card
 - Cardholders name and signature
- Products that are returned are to be facilitated by the Consultant not with Teeny Tiny directly.
- A customer's credit card is not to be used by a Consultant without prior written authorisation from the customer.
- If the bank rejects a transaction, the Company will substitute the customer's credit card with the Consultants credit card. The consultant will be notified within 7 days of any rejected transactions. If this occurs it is the Consultant's responsibility to obtain payment from the Customer.
- A Consultant will not offer this facility to their customers unless registered with Teeny Tiny as an authorised user.
- To use this facility the Consultant must have a credit card.

FURTHER INFORMATION

How do I get paid? Teeny Tiny rebates your commission instantly when you place your orders. As a Consultant, you are entitled to a 15% instant rebate. Here's how it works: If you sell \$1000 worth of products (retail value) and collect \$1000 in cash, cheques or credit cards from your customers, when you place your order, the company will only charge you \$850. The \$150 difference is your instant rebate (i.e. 15% of \$1000).

How do I order? You will receive a simple excel order form to complete when you wish to place an order. This will be emailed to Head Office, you will receive confirmation that this has been received. We aim to have the order to you within 7 – 10 days.

How can I tell what products are on backorder or out of print? A Stock Update is updated fortnightly and will be emailed, to keep you informed. We suggest you check this regularly so that you can keep your customers informed and you're able to suggest alternate products.

How do backorders work? From time to time some titles may not be available at the time you place your order. If you order a product that is not available it will automatically be placed on backorder until stock arrives in the warehouse. You will not be charged for backordered products at the time you place your order.

Once the product is in our warehouse and available, it will be sent with your next order and you will be charged for the backorder. Should you wish for your backorder to be sent immediately please notify Head Office and you will be charged for applicable freight.

My customer's credit card has been charged for a product on backorder. How does this work? As we are unable to ascertain which customer has purchased which product and how they have paid for it, i.e. cash, credit card, cheque, all customer credit cards submitted with your order are charged upfront the full amount.

What happens if I need to return a product? Teeny Tiny Resources offers a 14 day money back guarantee to all customers. Occasionally you may get a customer that wants to return an item. You will be required to complete a Return Form and email this to Head Office. Once your request is processed, the replacement products will be sent and charged. Once we receive the returned product, you will receive a full credit.

How does the postage and handling charge work?

Order Value	Within Auckland	Within North Island	Within South Island
\$0-\$300	\$5	\$10	\$20
Over \$300	\$10	\$15	\$30

What is my relationship with Teeny Tiny Resources? As an Independent Consultant you are not an employee of Teeny Tiny so you can determine your own work timetable, how many Resource Sessions you hold, how often you take a break or a holiday and how much you want to earn from your business.

Starter Pack Order Form

Peekaboo Series Select 1 title	✓
Eyes Nose Toes	
Bedtime	
Farm	
Baby Loves	
Hoppity Hop	
First 100 Select 1 title	✓
Colours ABC Numbers	
Animals	
Words	
Board Books Select 1 title	✓
Mrs Wishy Washy	
Who Sank the Boat?	
Where is the Green Sheep?	
Ladybird Classics Select 1 title	✓
Cinderella	
Little Red Hen	
The Magic Porridge Pot	
Goldilocks and the Three Bears	
The Three Billy Goats Gruff	
Sleeping Beauty	
The Three Little Pigs	
Little Red Riding Hood	

Paperbacks Select 2 titles	✓
Brown Bear	
My Cat Likes to Hide in Boxes	
Owl Babies	
The Ravenous Beast	
We're Going on a Bear Hunt	
The Boy on the Bus	
The Three Legged Cat	
Ten in the Bed	
The Gruffalo	
Room on the Broom	
Rattletrap Car	
Down the Back of the Chair	
Rascally Cake	
The Little Mole	
DK Reference Select 1 title	✓
Animal Encyclopedia	
Dictionary	
Dinosaur Encyclopedia	
How Things Work Encyclopedia	
Create a Scene Puzzles Select 1	✓
Construction	
Dolls House	

Chapter Books Select 1 title	✓
The Enormous Crocodile	
The Magic Faraway Tree	
The Twits	
George's Marvellous Medicine	
Magic Ballerina	
Smart Games Select 1	✓
Castle Logix	
Camelot Junior	
Smart Car	
Road Block	
Also Includes	✓
Uno's Garden	✓
Magic Ball	✓
Pattern and Stack	✓
10 Catalogues	✓
1 Order Form Book	✓

